

CAMPAIGN CP102 LAB MANUAL



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CP102.1: CREATE AN AUDIENCE LIST

Create a new Audience list and add yourself as test user:

- 1. Select the Lists icon from the left navigation
- 2. At the top of the screen click Create new
- 3. Select the Audience square
- 4. Name the list: Contest Audience
- 5. Click Create
- 6. Click the Contacts square on the main screen
- 7. Click New Record at the top of the screen
- 8. The Record details pop up appears. In the MAIL field, enter your email address
- 9. In the NAME field, enter your full name with proper casing
- 10. To designate this record as a test user, enter 1 in the TESTUSER field
- 11. Click OK

This completes this lab.

CP102.2: CREATE PROFILE EXTENSION LISTS

Create the Loyalty Profile Extension list:

- 1. Select the Lists icon from the left navigation
- 2. At the top of the screen click Create new
- 3. Select the Data list square
- 4. Name the list: Loyalty
- 5. Click Create
- 6. Click the columns square on the main screen

Add the fields necessary to store loyalty card information:

- 7. Click New Field from the top of the screen
- 8. In the Field properties panel to the right, enter the name: USERID
- 9. Set the field type to Numeric
- 10. Click Save and create new field
- 11. In the Field properties panel to the right, enter the name: LOYALTYCARD
- 12. Set the field type to Boolean
- 13. Click Save and create new field
- 14. Again, in the field properties panel, enter the field name: POINTS
- 15. Set the field type to Numeric
- 16. Click Save



CP102.2: CREATE PROFILE EXTENSION LISTS-CONTINUED

Link the Profile Extension List to the Audience list.

- 17. From the horizontal top bar, click the Lists icon to return to the home screen
- 18. Select the Contest Audience list
- 19. Click the Lined lists square
- 20. Click New Link at the top of the screen
- 21. Enter the scope: LOYALTY
- 22. Set the Relation as 1:1
- 23. Select Loyalty from the slave list drop down
- 24. Set the USERID field as the matching key
- 25. Click OK
- 26. Click the Plus tab on the Horizontal tab menu
- 27. Select Data list

Create the Contest Profile Extension List:

- 28. Enter the name: Contest Moment
- 29. Click Create
- 30. Click the Columns square on the main screen

Add the fields necessary to store contest entry information:

- 31. Click New field from the top of the screen
- 32. In the Field properties panel to the right, enter the name: USERID
- 33. Set the field type to Numeric
- 34. Click Save and create new field
- 35. In the Field properties panel to the right, enter the name: ANSWER
- 36. Set the field type to text
- 37. Enter the length 500
- 38. Click Save

Link the Profile Extension List to the Audience list.

- 39. Open the Contest Audience list
- 40. Click the Linked lists square from the middle of the screen
- 41. Click New link at the top of the screen
- 42. Enter the scope: CONTEST
- 43. Select the 1:1 relation
- 44. Select Contest Moment as the slave list
- 45. Select USERID as the matching key field
- 46. Click OK

This completes this lab.



CP102.3: IMPORTING LISTS

ASSETS REQUIRED: CP102-coursework-assets.zip

Import new data to the Audience list:

- Select Contest Audience from the tree view of the Lists menu
- 2. Select Import Data from the top of the screen
- 3. Browse and locate audience-import.csv from the coursework zip folder
- 4. Set the delimiter to comma
- 5. Check First row has column names
- 6. Ensure the preview for the file loads in the window provided and click Next to continue

Define import settings:

- 7. Select Merge with existing list
- 8. Select USERID as the source key and ID as the destination key
- 9. Click Next
- 10. Confirm MAIL, and NAME are mapped to the fields of the same name
- 11. Click Next
- 12. Click Start to begin the import
- 13. When the process has completed, click Finish

Import new data to the Loyalty Profile Extension List

- 14. Select the Loyalty list from the tree view of the Lists menu
- 15. Select Import Data from the top of the screen
- 16. Browse and locate loyalty-import.csv from the coursework zip folder
- 17. Set the delimiter to comma
- 18. Check First row has column names
- 19. Ensure the preview for the file loads in the window provided and click Next to continue

Define import settings:

- 20. Select Merge with an existing list
- 21. Set the source key to USERID and the destination key to USERID
- 22. Click Next
- 23. Confirm LOYALTYCARD, and POINTS are mapped to the fields of the same name
- 24. Click Next
- 25. Click Start to begin the import
- 26. When the process has completed, click Finish

This completes this lab.



CP102.4: SEARCH LISTS

Conduct a search for contacts in the Audience list:

- 1. Select the Lists icon from the navigation on the left
- 2. Select the Contest Audience list
- 3. Click the contacts square on the main screen
- 4. On the query screen next to TESTUSER, select the operator equals (=)
- 5. In the field value for TESTUSER enter: 1
- 6. Click Query at the top of the screen
- 7. The results should include the record you made for yourself when creating the Audience list

This completes this lab.

CP102.5: CREATE AN AUDIENCE SEGMENT

Create an Audience list segment of loyalty card holders:

- 1. Select the Contest Audience from the tree view of the Lists menu
- 2. Click the Segments square from the main screen
- 3. Click New dynamic segment from the top of the screen
- 4. Enter the name: Has Loyalty Card
- 5. Click Edit filter
- 6. From the Attribute tab, select the list Loyalty
- 7. Select the field LOYALTYCARD
- 8. Set the operator to Equals and enter the value of 1
- 9. Click OK on the Filter Designer
- 10. Click Save on the main screen to save your segment.

Create an Audience list segment of non-loyalty card holders:

- 11. Select the Contest Audience from the tree view of the Lists menu
- 12. Click the Segments square from the main screen
- 13. Click New dynamic segment from the top of the screen
- 14. Enter the name: No Loyalty Card
- 15. Click Edit filter
- 16. From the Attribute tab, select the list Loyalty
- 17. Select the field LOYALTYCARD
- 18. Set the operator to Is empty (null)
- 19. Click OK on the Filter Designer
- 20. Click Save on the main screen to save your segment

This completes this lab.